



# Turning Complexity Into Opportunity

Frontrunners in the area of telecommunication and IT infrastructure

## Company Overview

Expanded Marketplace	<b>32+</b>	Projects
Comprehensive & Innovative Portfolio	<b>120+</b>	Customers
One Step Ahead of our Competitors	<b>2000+</b>	Employees

## Business Model

**Business Process Outsourcing**

Saudi Networkers Services has been delivering BPO Services across multiple industry sectors for decades.

We deliver a great service experience across the Kingdom and work alongside our clients to constantly develop better, more innovative and cost-effective solutions.

**Modular Solutions**

SNS's experience working with clients in a successful modular or co-sourcing partnership has enabled us to develop proven and pre-defined modules that are quick to adopt and very flexible. As a result, we have often found that a solution that starts in a certain direction will evolve to keep pace with our client's requirements.

**Consulting Services**

SNS's organizational structure, experience, network to deliver, and its employees' capacity enable us to understand the eccentricities of the resource market and provide the services to your satisfaction.

Our organizational consulting services target the most critical challenges facing global businesses today: attracting, developing, motivating, and retaining resources, as well as creating the right structures to support that talent.

**Managed Services Provision**

SNS's Managed Service Provision (MSP) program offers you full visibility and control of the workforce, including contingent staff, contractors, consultants, and any other resources engaged under a statement of work.

Under an MSP program, all requests, vendors, workers, timesheets, and expenses are recorded, managed, and tracked through a process and technology that offers an enterprise-level view of all activity.

## Company Main Activities

- The company activities include the following:
- » Repair and maintenance of telecommunications, radar stations and towers.
  - » Constructing, building, and repairing telecommunications, radar stations, towers.
  - » Laying of Electrical wiring.
  - » Laying of telecommunication wiring.
  - » Networking.
  - » Building maintenance services activities.
  - » Installation and extension of computer and communication networks.
  - » Mediating on the employment of Saudi nationals.

## Experienced Leadership

Strong leadership is fundamental to the success and resilience of the Company. Accordingly, Saudi Networkers Services evaluates its management framework on an ongoing basis to ensure the appropriateness and relevance of the framework in an environment of increasing intensity of regulatory supervision and numerous emerging developments.

SNS Executives bring together business and technology to set the growth ambition, using technology to drive innovation. By leveraging the power of products and scalable services that reshape business models enabling distributed production and personalized consumption.



## Financial Performance

	2020	2021
Revenues (SAR)	468,166,403	473,251,037
Operational Profit (SAR)	44,033,780	31,357,579
Net profit for the year (SAR)	39,123,260	28,354,621

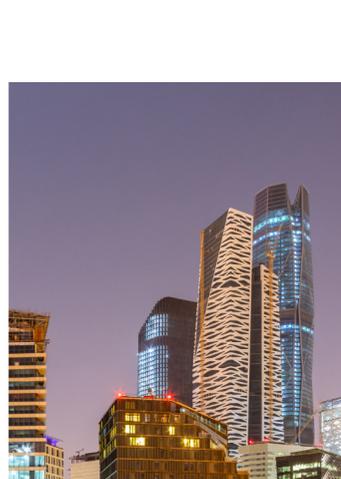
## Vision 2030 Driving Overall Sector Growth

In support of the efforts to achieve the objectives of the Kingdom's Vision 2030, Saudi Arabia seeks to grow the ICT sector's contribution to the GDP from 3.6 percent in 2017 to 4.6 percent in 2023.

The development of the ICT sector has direct and indirect impacts on society and the overall economy.

SNS practice helps organizations harness technology and innovation to shape their technology visions, execute their digital transformation journeys, and reinvent their businesses to create exceptional, sustainable value from their technology investments. SNS will continue to push toward a sustainable future that serves its customers and the Kingdom through the Vision 2030 initiative.

It serves as a stepping stone for society to confront challenges, protect interests and provide solutions that bring long-term value.



Developing the telecommunications and IT infrastructure.

Strengthening the governance of digital transformation.

Supporting local investments in the telecommunications and IT sectors.

## Highlights of Saudi Arabia's Ministry of Communication and Information Technology Strategy 2023

- » Creating more than 25 thousand quality jobs in the sector.
- » Increasing the size of the IT market and emerging technologies by 50%.
- » Increasing women's participation by 50%.
- » Increasing the level of Saudization in the sector jobs to 50%.
- » Raising the sector's contribution to GDP by 50 billion SAR.

## Contacts

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